



WHY WATER?

718 Reasons You Prefer Hydronic Fan Coils

YOUR PRESENTER TODAY

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CLIMATE CONTROL GROUP FAMILY OF BRANDS



CLIMATE CONTROL GROUP

A **NIBE** GROUP MEMBER



WHY WATER?

RENEWABLE



Nature's original renewable resource.

NON-TOXIC



Earth's natural non-toxic refrigerant

EFFICIENT



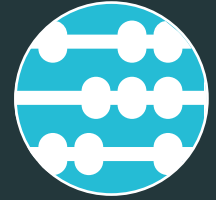
Water can transport exponentially more energy than air.

EASY TO INSTALL



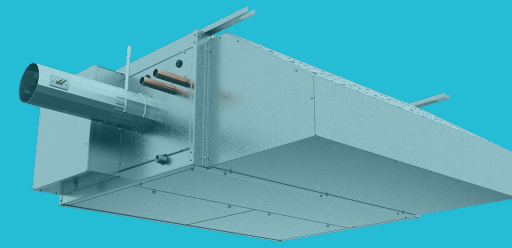
Most hydronic systems can be installed without special licensing.

FLEXIBLE



Unlike refrigerant systems, hydronics remain forward / backward compatible and are less impacted by legislation.

WHY FAN COILS?



- ✓ Low pump **horsepower**
- ✓ Lower **installation cost** than VRF
- ✓ **Less space** required vs. many other systems
- ✓ **Lower sound** than compressor products
- ✓ **Higher efficiency** – source temperatures are designed
- ✓ **Longer life** – equipment does not “work” as hard (20-30 years)
- ✓ **Easier to maintain** and less skilled technician
- ✓ **Highly customized** integrated solutions to other building systems and renewables
- ✓ **Abundant Options** with fan **horsepower** and **controls**
- ✓ Forward and backward **compatibility - sustainable**
- ✓ **Competitive bidding** for the life of the building
- ✓ **Immune to refrigerant** change legislation
- ✓ **Non flammable** refrigerant needed
- ✓ **Maintenance cost** vs. VRF, refrigerant leaks are difficult to find and repair



WHY



We have earned our position as a manufacturing leader with products designed for superior efficiency, built with quality that lasts. The lifeblood of our success depends on the quality and innovation the team that builds your products with their own hands.

Our CCG Oklahoma based team consists of over 1,200 employees.

OVER 75 YEARS DELIVERING INNOVATIVE FAN COIL PRODUCTS AND CONTROLS FOR HOSPITALITY, OFFICE, MULTI-FAMILY AND MORE



WHY WATER?



Applied Hydronics = lower cost

- Lowest pump horsepower
- Lower installation cost
- Less space required than many alternatives
- Less sound than compressor products
- Higher efficiency – source temperatures are designed
- Longer life – equipment does not “work” as hard (20-30 years)
- Easier to maintain by less skilled technicians
- Highly customized integrated solutions to other building systems & renewables
- Fan horsepower options
- Control options abound
- Forward and backward compatible and sustainable
- Competitive bidding for the life of the building
- Does not become obsolete when refrigerant changes
- No flammable refrigerant necessary
- Refrigerant leaks are difficult to find and repair
- Smaller Carbon footprint
- Great product for Electrification

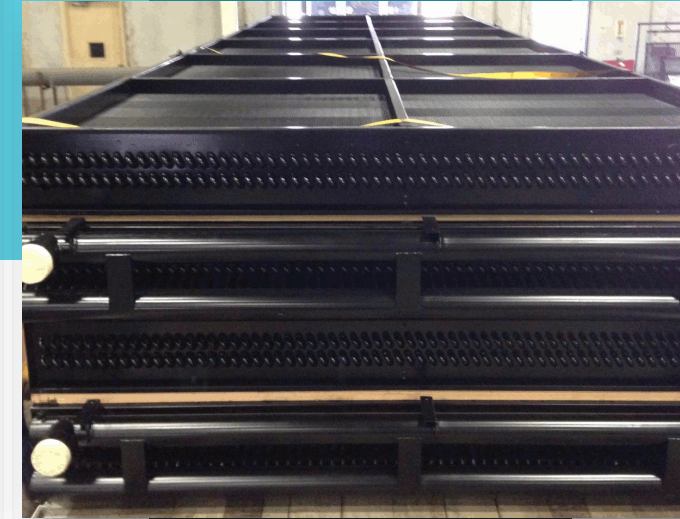
About IEC

- ❑ 75 years of industry leading fan coil, cabinet heater and accessories solutions
- ❑ Products designed, engineered, and produced in Oklahoma
- ❑ New and replacement applications
- ❑ Extensive applications knowledge
- ❑ Engineering expertise & design flexibility
- ❑ ISO9001:2015 & ISO14001: 2015 certified

WE MAKE OUR OWN COILS

Vertically Integrated Manufacturing Operation

- Coil and valve package fabrication
- Aluminum or copper fins
- Custom design capabilities
- Epoxy Coating



PRODUCT FAMILY SUMMARY



- Horizontal Ceiling Fan Coils
- Vertical Floor Fan Coils
- Hi-Performance Fan Coils
- Vertical Stack Fan Coils
- Direct/Belt Drive Blower Coils
- Horizontal & Vertical Cabinet Heaters
- Controls



Healthcare



Hospitality



Higher
Education



Multi-family
Residential



Office



K-12
Education

OUR MARKETS

- ❑ One size does not always fit all
- ❑ Product designs & technology meet the needs of a wide range of environments & applications

OUR SOLUTIONS

- Energy efficiency
- Quiet operation
- Comfort
- Reduced operating costs
- Simplified service & maintenance



A NIBE GROUP MEMBER

INDUSTRY LEADING FAN COILS



Hospitality



VERTICAL STACK

Units designed to be stacked in a vertical column from floor to floor in a building



K-12
Education



Multi-family
Residential



VERTICAL FLOOR

Floor units designed for both exposed or concealed solutions for perimeter heating and cooling



Higher
Education



Hospitality



HORIZONTAL CEILING

Compact designs adaptable for exposed or concealed needs in smaller ceiling spaces



Healthcare



Office



HI-PERFORMANCE

Horizontal or vertical configurations designed for higher static pressure and air flow requirements

INDUSTRY LEADING FAN COILS



Office



CABINET HEATER

Units designed for hydronic heat or electric heat perimeter heating in heavy-traffic areas. Ideal for exposed, concealed or wall-hung applications.



Healthcare

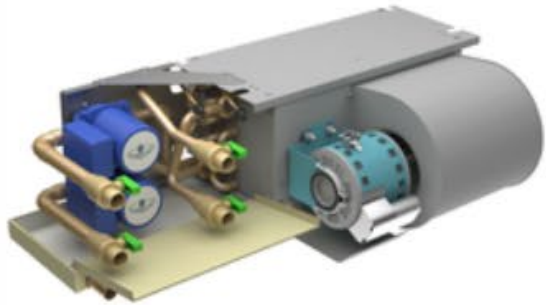


Office



DIRECT DRIVE BLOWER COILS

Horizontal or vertical blower coil units designed for larger capacity needs



SUREFLOW

Units designed to provide 4-6 ft/min air velocity with 2 installed pipes



CONTROLS & ACCESSORIES

Thermostats, 85 Control Board and other fan coil accessories, including the Venture Wi-Fi Thermostat and Bipolar Ionizer

See it in
the
Booth

INDUSTRY LEADING FAN COILS



Office



BELT DRIVE BLOWER COIL

Horizontal or vertical belt-drive units designed for large common area needs



Hospitality



RETROFIT SOLUTIONS

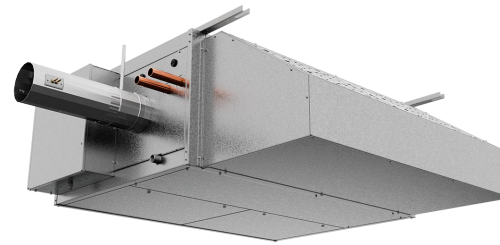
RestoraMOD or EnviroKIT™ solutions make refurbishment jobs simple and quick.



Healthcare



Office



FAN POWERED TERMINAL UNIT

Designed to support Indoor Environmental Quality (IEQ) through ventilation and low sound performance.



SPECIAL FEATURES & CAPABILITIES

Our team stands ready to engineer alternatives that align with your specific needs.

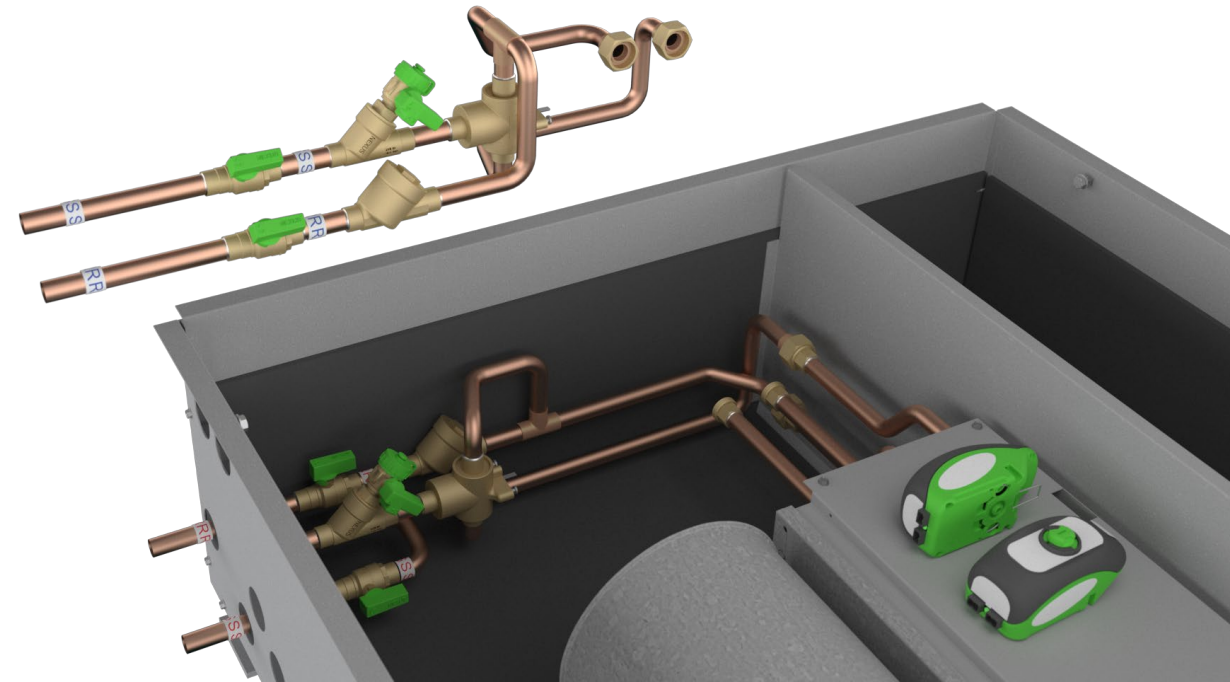
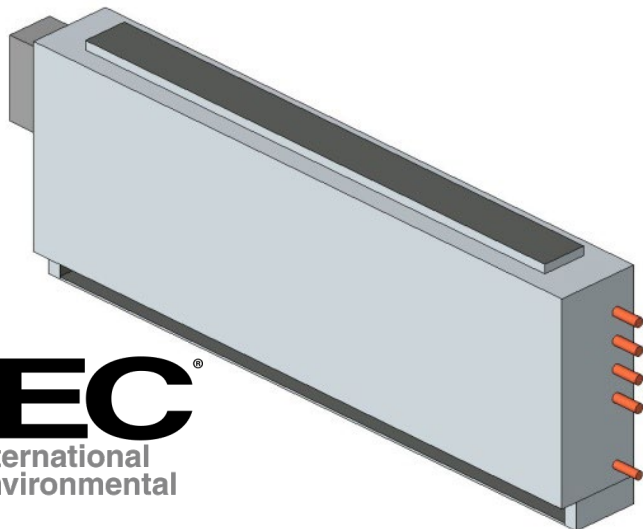
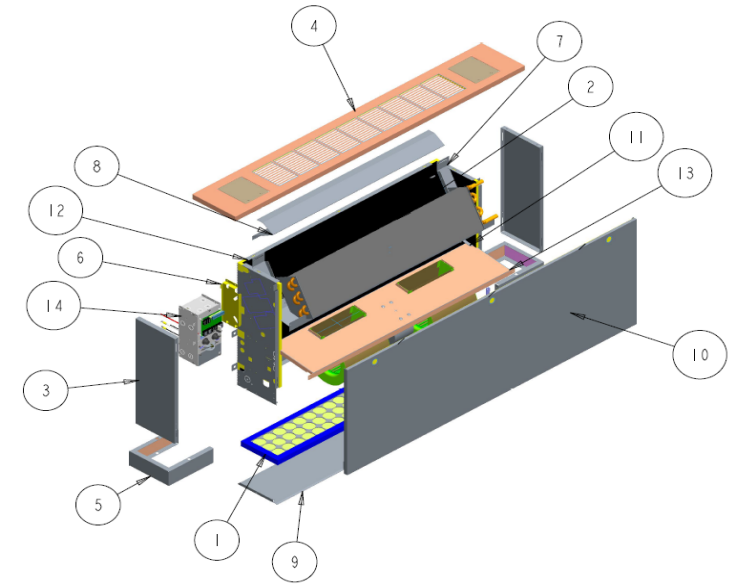
NEW!

SPECIAL FEATURES &

CAPABILITIES

- 3D Cad workstations
- 3D renderings
- 3D assembly videos
- Revit

ITEM	DESCRIPTION
1	1" FILTER
2	COIL PKG 2/O F*Y06 RH
3	OTR CASE LEC FXC/FVC PTD ARCTIC WHITE
4	TOP_PNL ASSY LVR FXC06
5	SUBBS F*C RH PTD ARCTIC WHITE
6	CTRL BOX BS BRKT CP*/HP*
7	COIL BRKT SUP ASSY C*Y06 GALV
8	TOP COIL BAF C*Y06 GALV
9	BASE PL F*C 06
10	FRNT PNL ASSY SOL OX1G506
11	BLOWER DECK RAIL CUH
12	CHASSIS C*Y ASSY 06
13	MOT BLD DECK ASSY G*Y06
14	CNTL PKG





NEXT DAY SHIP

Limited to 5 Units of only two Stocked Fan Coil Options.

Orders acknowledged by 11am will ship by the next BUSINESS* day.



5 DAY SHIP

Limited to 5-10 Units of only four Fan Coil Options.

Orders acknowledged by 11am will ship within 5 BUSINESS* days.



10 DAY SHIP

Limited to 20 Units of only four Fan Coil Options.

Orders acknowledged by 11am will ship within 10 BUSINESS* days.



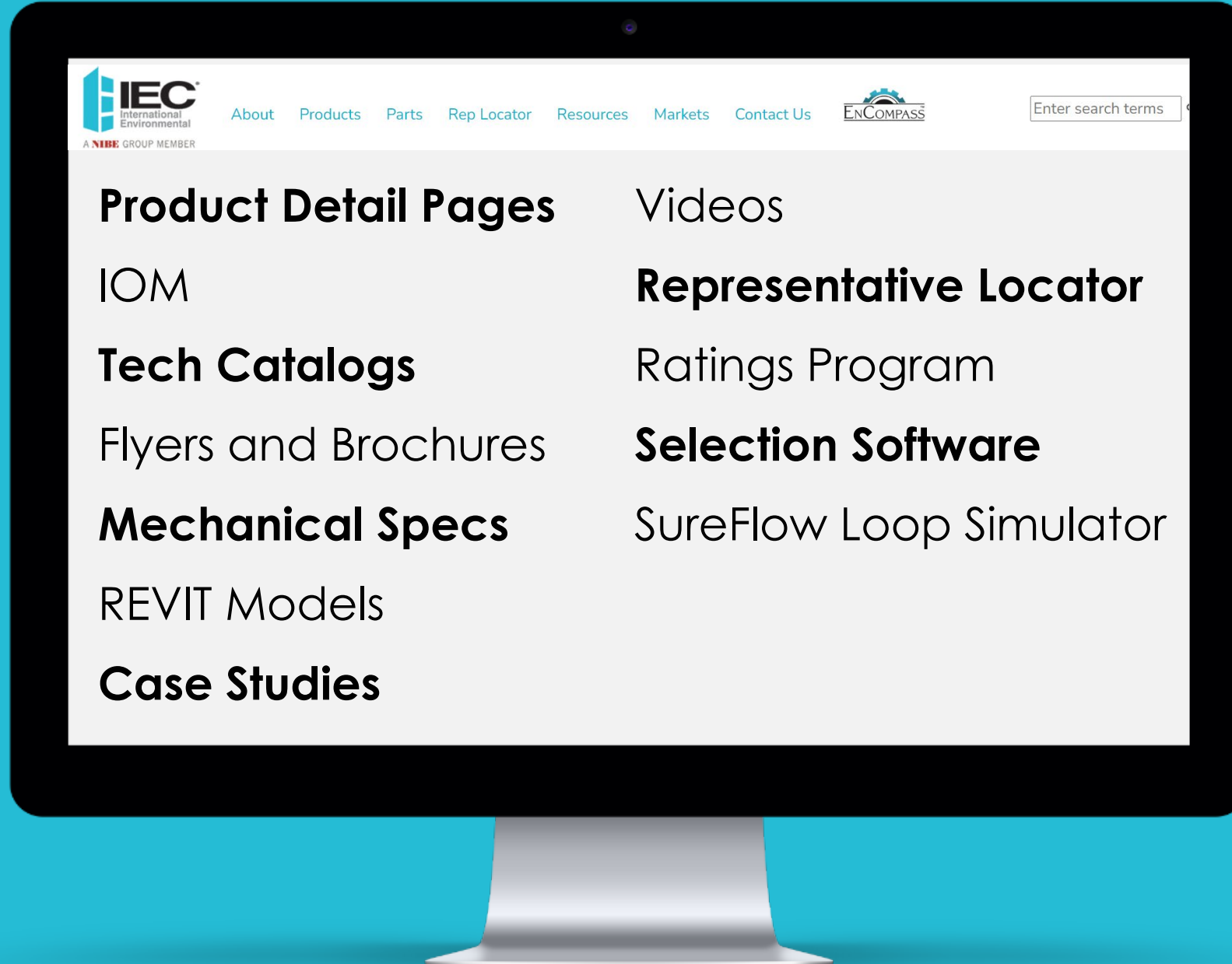
15 DAY SHIP

Limited to 10-50 Units of only eight Fan Coil Options.

Orders acknowledged by 11am will ship within 15 BUSINESS* days.

****Business days in context of Quick Ship Lead Times are based on 4 factory working days per week (Monday - Thursday) and do not include Fridays, weekends, holidays, inventory days, or factory closures. First-Come, First Served capacity limitations mean that you should always defer to your EnCompass order acknowledgement for actual ship date.***

VISIT **IEC-OKC.COM** TO GET MORE OF WHAT YOU NEED





CLIMA COOL



ClimateCraft

YES. We would love to follow up with you.

We know you couldn't make it to all of our presentations, it's a busy week! We hope you enjoyed your time. Let us know which content you'd like us to send you and we will reach out to you next week!



Scan me

Let's Talk

